

# FedSync-BFS, LLC

8(a) Joint Venture | UEI: NX84L7DSTHP6 | CAGE: 9BDJ2  
Organization's Full Name: 1 – 8A ISO9001 FedSync-BFS LLC  
DBA Names: FedSync-BFS, Team FedSync

## Capabilities Statement



Beacon Federal Solutions, LLC (BFS) is a customer centered, talent focused and highly responsive firm. Beacon Federal combines the agile, responsive infrastructure of a small firm with proven executive leadership to ensure timely, high quality, and best-value contract execution.

**BFS is the Managing Venturer of this 8(a) JV. The JV is small business under NAICS 541219, 541519, 541611, 561110.**



Federal Integrated Systems Corporation (FedSync), a graduate of the SBA's 8(a) program, brings over 10-year experience supporting Federal agencies as a prime vendor, with over 10 simultaneous projects across multiple states and multiple disciplines, ISO 9001 registered Quality Management Systems, and multiple exceptional CPARS ratings, and 100% compliance with reporting. **FedSync is a Mentor Firm to BFS and will provide necessary management, project management, execution and administrative support.**

### Program Support

**NAICS: 541219, 541611, 561110**

- Accounting Support
- Acquisition Planning, Procurement, Administration, Closeout Support
- Administrative and Operations Support
- CFO Audit Readiness & Remediation
- Capital Investment Planning
- Finance and Budget Management
- Funds Management and Reporting
- Human Resource and Personnel Security
- Professional and SCA Staffing
- Program/Project Management
- Risk Assessment and Mitigation



### IT Management

**NAICS: 541511, 541519, 541611**

- Case Management
- Database Development
- Delivery and QA Support
- Enterprise Network Architecture
- Program Management Office
- Program Managers
- Process Modernization/Road Map Development
- Requirements Development
- Service Desk/Help Desk
- Systems Engineering
- Telecommunications Contracts Management



### Cyber Security

**NAICS: 541511, 541512, 541519**

- Computer Security Incident Response
- Cybersecurity Compliance
- Cybersecurity Engineering & Operations
- Design, Architecture, and Implementation of Security Controls
- Enterprise-Wide Security Support Solutions
- FISMA Assessment Services
- Intrusion Detection, Analytics, Monitoring
- Independent Verification and Validation
- Penetration Testing
- Policy Planning and Performance
- Risk Assessment and Mitigation

### Our Promise

- **We Listen** – Our staff is trained to listen, learn and then respond accurately, increasing quality
- **Highly rated CPARS** – Reducing risk to performance, a known Federal partner
- **Ability to retain, transition-in, staff, and on-board staff across the nation** – Our team has over 10 concurrent contracts, all with professional services, ranging from 3 to 150+ person contracts; **majority of our contract have incumbent staff and subcontractors, and require expertly managed PMO**

### Our Clients



### Our Contracts

**Best-in-class GWACs**

- 8A GSA OASIS POOL 2 – 47QRAD20D8207
- 8A GSA STARS III – 47QTCB22D0488
- GSA PSS MAS – GS23F036AA
- FAA eFAST MOA BPA – DTFAWA13A00097

### CORPORATE CONTACT

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## Why Choose Team FedSync?

### Contracting Advantages

- Sole Source Contracts with the SBA 8(a) Program – up to \$4.5 Million
- Direct Award Orders through GSA 8(a) STARS III – up to \$4.5 Million
- Small Business Orders using GSA OASIS Pool 2 – low contract fee

**Experienced | Competitive Rates | Quality Management Systems**

## Past Performance

Contract Details	Performance Summary
<p><b>Client:</b> National Aeronautical and Space Administration (NASA)  <b>POC:</b> Ms. Rachel Clayton  <a href="mailto:rachel.clayton@nasa.gov">rachel.clayton@nasa.gov</a>  <b>Contract No.:</b> 80SSC020D0002  <b>TCV:</b> \$76 Million  <b>POP:</b> 11/01/2020 – 10/31/2025</p>	<p>Team FedSync, as the Managing Partner to CBF Partners JV, LLC, has received Exceptional CPARS during the past 2 years of performance. The contract has an annual burn rate of over \$15 Million, with over 220 FTE. The contract supports a set of complex program requirements, a) PWS Scope: General Office, Data Management, Time &amp; Labor Collection, Property, Move, Training, Information Services Coordination and Conference Center Support; b) FFP order with continuity of operations clause; c) defined Training and Safety Plan - responsible for continuing education and skills training with inhouse built training modules, as well a full-time safety officer to manage execution of our safety plan; d) staffing NASA centers in 5 states; e) over 10 professional and administrative labor categories. <b>Our tools, processes and executive team have been critical to the success of a seamless transition from incumbent contractor. Our JV was awarded Small Business of the Year by SSC (2022).</b></p>
<p><b>Client:</b> Federal Motor Carrier Safety Administration (FMCSA)  <b>POC:</b> Ms. Boneita Glenn,  <a href="mailto:boneita.glenn@dot.gov">boneita.glenn@dot.gov</a>  <b>Contract No.:</b> 693JJ418A000001  <b>TCV:</b> \$18.6 Million  <b>POP:</b> 02/23/2019 – 02/22/2024</p>	<p>FedSync is providing a wide range of Audit Readiness, Financial Management, Budget Execution, HR and Recruiting, Program Operations, and Executive Administrative support services to 8 distinct Offices of FMCSA – including the Administrator, CFO, CIO, CSO, and program offices. Our onsite PM manages this complex and varied scope BPA, with executing our management and quality control plans. FedSync transitioned 100% of the qualified incumbent staff and added new personnel to the contract, within authorized times. Our staff provide critical mission support for the FMCSA as many directorates depend on the support personnel for achieving the objectives set out by the Administrator and USDOT Secretary. The contract has over 20 personnel and includes two (2) subcontractors. <b>FedSync received an overall Exceptional rating in a recent survey from DOT.</b></p>
<p><b>Client:</b> Department of the Interior  <b>POC:</b> Ms. Paula Williams-Normal,  <a href="mailto:paula_williams-normal@ios.doi.gov">paula_williams-normal@ios.doi.gov</a>  <b>Contract No.:</b> 140D0419P0007  <b>TCV:</b> \$1.5 Million  <b>POP:</b> 12/21/2018 - 12/31/2023</p>	<p>FedSync provides IT Program Management Support for DOI's Office of the Chief Information Officer's (OCIO) Enterprise Service Section (ESS). We deliver senior level program management services for multiple on-going projects focused on providing architectural design, implementation, oversight, and operational management of the DOI Directory Services environment and its associated component services. Our staff provides support throughout the project lifecycle including the planning, design, implementation, and management of ongoing and planned initiatives throughout multiple task areas and deliverables including technical analysis, technology advisory services, tactical management planning, business and financial analysis, support for integrated project team, and project planning and management. <b>Our PM are PMI PMP certified, subject matters experts in their domais.</b></p>
<p><b>Client:</b> General Services Administration (GSA)  <b>POC:</b> Ms. Nicole Winn,  <a href="mailto:nicole.winn@gsa.gov">nicole.winn@gsa.gov</a>  <b>Contract No.:</b> GS10P16LTP7054  <b>TCV:</b> \$1.4 Million  <b>POP:</b> 10/01/2016 – 09/30/2019</p>	<p>FedSync supports the GSA OCFO with Financial Management needs including financial analysis and research; compilation/preparation of financial documentation; maintaining and reconciling accounts; performing account close-out procedures; preparing reports and statements; designing, developing, operating, inspecting accounting systems; prescribing accounting standards, policies, and requirements; analyzing and interpreting accounting data; data entry into financial systems; and assisting management on accounting and financial management matters. <b>CPARS – FedSync “actions led to the success of PBS exceeding the measured goal of 80% for timely RWA closeouts with contractor exceeding this goal and maintaining 85% or greater throughout the full performance period.” FedSync received Exceptional CPARS ratings in multiple evaluation areas.</b></p>
<p><b>Client:</b> Department of the Interior  <b>POC:</b> Mr. Stuart Ott,  <a href="mailto:stuart_ott@ios.doi.gov">stuart_ott@ios.doi.gov</a>  <b>Contract No.:</b> 140D0418P00083  <b>TCV:</b> \$2.67 Million  <b>POP:</b> 08/04/2018 – 08/03/2023</p>	<p>FedSync provides DOI with various professional support services, labor categories include; Cybersecurity Analyst, Information Assurance Analyst, Network Engineer, Program Manager, Financial Specialists I - III, and more. FedSync has over 13+ persons supporting four different offices of the OCIO. We provide the following services for Financial Management: assist OCIO in comprehensive financial analysis of the Reimbursable Service Agreements (RSA); reconciliation of WCF/reimbursable obligations; tracking of invoices/IPACs related to voice/telecommunications obligations for across the department; keying data in financial systems, including PRs, gathering supporting documentations, and tracking financial data by accounting string; performing accruals and variance analysis monthly and quarterly; customer management and funds collection, budget execution and spend plan tracking, and more. <b>FedSync has been instrumental to the Networx to EIS transition from GSA.</b></p>